

**NWOAHU Board Meeting**  
**January 21, 2016**

Meeting called to order at 3:08 PM

In Attendance: Karen Irwin, Jason Bradford, Barb Gerken, Ben Otley, Dave Spiess, Vicki Donovan-Lyle, Laurie Meyers, and Lana Ellison by phone,

Prior Meeting Minutes: Barb Gerken moved to approve; Ben Otley seconded. Approved.

Treasurer: None.

Membership: The current member count is 114. Our highest was 135 two years ago. Two new members are Don Douglas of The Ashley Group, and Abby Weimer of Health Equity. Lapses include: John Derryberry, Christina Korman, and RJ Rajner. Other losses are due to a change in policy for MMO large group department, and agents retiring or leaving the industry. Suggestion made to nominate Jen Anglin for Membership Chair at change of officers due to connections with brokers. Julie Pantello is no longer with HealthSpan. Additional discussion on increasing non-member rates for events.

Programs:

- 3/18/16 March Member Meeting – Cap conference review with 1 hour CE. Need an area at Walleye game. Cost to have meeting with buffet is \$32 per ticket, with a commitment of 25 tickets. Dave Spiess to contact John at the Walleye. Cap Conference topics not available yet to file for CE by 2/18/16 for 3/18/16 meeting.
- 4/7/16 Products Fair is at St. Lukes. CE will be available with Erin Thompson of the Social Securing Administration. Karen passed out a list of past sponsors, requesting updates. Possible additions to consider: Zywave, HR360, Think HR, Red Cross, Mercy, St. Lukes (providing a physician speaker for the lunch). Note when discussing with potential sponsors: Gold and Silver levels get podium time.
- 5/4/16 scheduled 3 hours of Ethics CE at the BBB. Cost is \$40 (\$30 if we provide breakfast). Suggested pricing \$20 members and \$40 non-members
- July meeting – considering Mud Hens game (8/2/16) or Sandpiper cruise.
- Member meeting last week of September in the morning – Barb to check on possible speaker: Marcy Buckner or ODI. Venue – possibly the Zoo again; sponsors and fees covered the cost in 2015, except for air fare.

HUPAC/OHIO PAC: Barb Gerken provided an update on “Clarifying, Eliminating and Enforcing Special Enrollment Periods” and the impact this issue has had on enrollment, rates, and adverse selection.

Legislative: Meeting will be 1/22/16.

- Discussions on a Hold Harmless requirement for someone in an in-network hospital, non-emergency, seen by a non-network provider; or require the hospital to provide a list and allow a choice. ODI is trying to pass this. Scheduling meeting at Cap Conferende 4/12/16 with ODI speakers. Rob Portman asked Barb for her spreadsheet.
- NAHU survey has been sent out to be forwarded to clients.

- Renewals 10/2/16 will lose Grand-mothered status and have to go to ACA plans.
- SEP changes – no more tax season open enrollment. Trying to close or limit the moving exceptions.
- There were no scholarship applicants for Cap Conference. There are 4 sessions and we have 4 attendees: Barb Gerken, Karen Irwin, Jason Bradford, and LeighAnn Dutridge.
- Barb is the Vice-Chair for State Legislative, in line for State Legislative.
- Vicki Lyle is running for Barbara Sear's seat.

Media: Discussion on changes in commission policies at HealthSpan and UHC, after rates approved including commissions. Also Aetna is not paying on SEPs. Discussions at state level cap conference stopped, we cannot appear to be colluding against a carrier.

Awards: No report.

President Update: Nominating committee to recruit candidates for offices. Send suggestions to Karen as Chair. Suggestions include Mike Broderick, Andrea Peters, Kim Kennard, and Wendy Schmidt. Laurie Meyers will not be running for an office due to family commitments.

Old Business:

- National 6/26/16 to 6/29/16 in Albuquerque. We need 3 voting delegates and we have 3 attending. Pat Griffey is running for national office.
- Scheduled NWOAHU 2016 board meetings- all 3:00pm-5:00pm: Thursday, March 17, 2016; Tuesday, May 17, 2016; Thursday, July 14, 2016; Thursday, September 15, 2016
- State Board Meetings are every 6 weeks and will all be held at the Westerville Library in Westerville, OH. - The October OAHU Board meeting was moved from 10/15 to 10/22.
- Annual meeting to be included with the Day at the State House again.

New Business: None

Meeting adjourned 5:03 PM.