

NWOAHU Board Meeting

May 17, 2016

Meeting called to order at 3:02 PM

In Attendance: Karen Irwin, Jason Bradford, Barb Gerken, Ben Otley, Dave Spiess, Sherri Rutter, Ellen Fendley, Laurie Meyers, and Lana Ellison by phone

Prior Meeting Minutes: Correction under New Business – deleted Facebook comment. Ben Otley moved to approve as amended; Jason Bradford seconded, approved.

Treasurer: No Report.

Membership: Welcome to Sherri Rutter as Membership Chair. Karen Irwin met with Sherri to review responsibilities. New Members (3): Matthew Johnston at Stolly Insurance Group, Gary Nelson at Ohio Insurance & Financial Services, LLC, and Amie Wagner at Kaminsky & Associates, Inc (Corporate). Termination: Gail Fink retired and membership expired 5/31/16. Emails sent to others about to lapse.

Programs:

- BBB Ethics CE course had 22 attendees. This is the same course number each year. May file for a new one next year.
- 6/15/16 Member Meeting at St. Luke's, Auditorium A. Continental breakfast from Le Petit Gourmet at \$4.50 per person including coffee is better deal than through St. Luke's. No CEs are included. Barb Gerken to give the Legislative Update for State and Federal. Karen Irwin to give NAHU website overview. Ask if there is interest in having an enrollment event in 4th quarter.
- 8/2/16 Mud Hens Game – space is reserved in the Roost at 10:30 for 1 Hour HIPAA Audit CE before the game at 11:30. \$31 Per Person buffet lunch, sodas, and ticket.
- 10/6/16 Meeting not scheduled yet. Marcy Buckner may be available by skype. Other speaker ideas were discussed, including John McGough, or having a Carrier Symposium offering 10 minutes for each carrier to provide an update; may divide by small group, large group, and Individual & Medicare.
 - Suggestion made to survey who works with what products
 - Venue ideas include: Downtown Library, St. Luke's, UT, Toledo Museum of Art; Ben also checking with St. Timothy Episcopal Church.

HUPAC/OHIO PAC: No Report.

Legislative: Consultant in Columbus drafted a sponsored bill to require loss ratio information down to 2 lives; discussion looking at adjusting to 20 lives, same as Louisiana and Texas. Reports would include claims, conditions (top 5), and prognosis; to be used for rating self-funded plans. Employer sign-off release and request required. Getting feedback now.

Media: No report.

Awards: Gold certification to be announced at National. (Platinum requires filing as a non-profit.)

President Update: This is Karen's last meeting as President; she will remain on the Board as Past President and Education and Programming Chair. She thanked everyone for their support in the last two years. The next Board meeting is 7/14/16 with Jason as President. Ben accepted the President Elect position. Karen to appoint Kim Kinnaird for the remainder of the term of the open trustee position effective 7/1/16 – no objections.

Old Business: Meeting and Day at State House:

- Elections: President – Debbie Boop, President Elect – John Dodd
- Good meetings but not much top discuss that could make an impact. Mary Taylor, Lieutenant Governor and Director of the Ohio Department of Insurance, was not involved in any discussion.
- Agent Fee to address reduced or eliminated commissions: Danny Bradford of Cornerstone Broker Insurance drafted disclosure of consultant fee documents and presentation; worked with John McGough to get reviewed by ODI. Barb to email copies.

New Business: None.

Meeting adjourned 4:27 PM.