

NWOAHU Board Meeting Minutes

Date: 9/15/2016

Minutes Taken by: Ellen Fendley

Call to order at 3:06 PM

Meeting Location: First Insurance Group; 1755 Indian Wood Circle; Maumee, OH 43537

Prior Meeting Minutes:

7/14/2016 Minutes approved with corrections: remove mention of Sherry Bassinger, Trustee in attendance; correction to read Sherri Rutter, Membership/Retention as in attendance. All references in minutes as to Sherry Bassinger or Sherry are to be corrected to reference Sherri Rutter or Sherri, respectively.

IN ATTENDANCE	
Jason Bradford, President	X
Karen Irwin, Past President & Programs	X
Ben Otley, Pres. Elect	X
Vicki Donovan-Lyle, Vice Pres.	
LeighAnn Dutridge, Treasurer & Awards	
Ellen Fendley, Secretary	X
Lana Ellison, Trustee	X
Kelly Ryan Belote, Trustee	
Wendy Schmidt, Trustee	X
Kim Kinnaird, Trustee	
Sherri Rutter, Membership/Retention	X
Barb Gerken, Leg Chair	X
Dave Spiess, Public Relations	X

Treasurer:

Written Treasurer's Report dated August – September 2016 provided by LeighAnn Dutridge.

Membership:

Written Membership Report dated 9/15/2016 provided. Membership remains at 109. Sherri has a prospective new member and is hopeful that promoting the upcoming drive to the gift card giveaways for signing up and paying through a monthly bank draft can help encourage some new membership.

Programs:

Written Programs report dated 9/15/16 provided by Karen. Sherri stated she has secured a large group Paramount presenter for the 10/6 event. Wendy will provide UHC contacts to Karen to invite to present at the 10/6 event.

Board decided against a social event in November or December of this year. Already sponsored 6 meetings.

HUPAC/OHIO PAC:

Vicki has stepped in fill this role for our local association.

Legislative:

Barb Gerken present. Not much new to report. Current state person has not been very active, but incoming person is anticipated to be; more to come.

Media:

No Report. Lee Nathans has stepped in to the Media role at national level.

Awards:

Jason has been pulling awards information down from state level for board to review at a later date.

President Update:

Reviewed association objectives with Board at opening of meeting.

Held HUPAC call with Vicki. Went well.

Jason sat in on Representative Latta NFIB meeting. More to come regarding NFIB, to perhaps, garnish some combined meetings with their strength in the State of Ohio. Jason reached out to Debbie Boop regarding this. Jason feels our association could supplement their knowledge of our industry. Dave asked if they still had a sponsored insurance program and suggested we determine that to see if that impacts the association's potential involvement with NFIB. Jason will look in to that

Old Business:

Tentative dates discussed for meeting dates after April 2017 products fair.

- 1/24 Member Meeting on books
- All board meetings scheduled
- Cap Conference February 13th-15th
- Products Fair on 4/5
- Tentative 2017 Member Meetings: 3/2 (trying for MMO venue), 6/15, July or August for a Mud Hens event (membership recruiting & social event), 10/12
- MEWA education topic suggestion

New Business:

Ken Hall Scholarship: Question was raised by Ben Otley as to where the documented funds show for the Ken Hall Scholarship. These funds are not represented on the Treasurer's Report or on the NWOAHU 2016 Budget. Jason Bradford will check in to this. This item should be itemized on the Treasurer Report. Jason will get with LeighAnn to have that added in the future.

Budget Review: Jason thought the \$400 budget is not quite sufficient. Suggested increasing to \$600. Ben made a motion to increase to \$600. Karen seconded. Approved by Board. Karen advised that the upcoming budget much be put together and presented for review and approval. The budget runs on a January 1 date. Jason has to have a budget submitted by November. Jason will get with LeighAnn so we can see YTD expenses of where we are versus the budgeted amount—discussion that that should be on every treasurer report.

Karen requested changing Day at the State House \$200 budget item be changed for the Annual OAHU Meeting as it is important we have delegates at the annual meeting to vote on behalf of our Chapter. Discussion of budgeting for maybe \$400 or \$500. Need to really get where our actual YTD figures are compared to the budget. Board will discuss in October.

Hondros: Jason looking for someone that Hondros could reach out to when they had a need from our Association, such as when a newer broker is entering the industry, etc. Sherri volunteered to be that contact as she felt it associated well with her recruitment position. Karen reached out to local Hondros. They have the HIU magazine that they put out and they are hoping to utilize us as a resource and to be involved to be available for students related to our industry.

Adjourn: Motion to adjourn by Jason, seconded by Dave, Meeting adjourned 4:39 PM