

Northwest Ohio Association of Health Underwriters

2017 Budget v. Actual

	2016 Actual		Proposed 2017 Budget		2017 Actual	
	Income	Expense	Income	Expenses	Income	Expenses
General						
J&M Admin		\$ 6,929.34		\$ 7,000.00		\$ 7,777.05
Tax Prep		\$ 550.00		\$ 550.00		\$ 605.00
NWAOAHU & OAHU Board Meetings		\$ 58.00		\$ 200.00		\$ 36.03
CCI	\$ 7,902.56		\$ 7,600.00		\$ 8,838.57	
Dues	\$ 3,872.38		\$ 4,000.00		\$ 4,405.57	
MISC		\$ 128.90		\$ 150.00	\$ 93.00	\$ 250.70
Credit Card & Commerce Fees		\$ 1,840.61		\$ 1,850.00		\$ 1,508.90
Web Domain + Hosting		\$ 116.14		\$ 120.00		\$ 137.59
TOTAL GENERAL	\$ 11,774.94	\$ 9,506.85	\$ 11,600.00	\$ 9,870.00	\$ 13,337.14	\$ 10,315.27
NWAOAHU MEETINGS						
Capitol Conference 2017		\$ 6,698.57		\$ 8,000.00	\$ 2,259.71	\$ 10,151.65
Ken Hall Scholarship	\$ 225.00		\$ 400.00	\$ 1,500.00	\$ 531.62	\$ 1,304.22
National Convention 2017		\$ 5,981.50		\$ 5,000.00	\$ 64.80	\$ 4,431.06
Region 3 Meeting 2017		\$ 485.00		\$ 700.00		\$ 724.83
Ohio Annual Meeting 2017		\$ 344.83		\$ 400.00		\$ 233.83
TOTAL MEETING	\$ 225.00	\$ 13,509.90	\$ 400.00	\$ 15,600.00	\$ 2,856.13	\$ 16,845.59
EVENTS						
Products Fair 2017		\$ 1,629.46		\$ 1,700.00	\$ 10,285.00	\$ 1,552.70
Sponsor	\$ 9,899.00		\$ 11,000.00		\$ 8,325.00	
Attendee	\$ 2,797.42		\$ 3,100.00		\$ 1,960.00	
Legislative Event/Member Recruitment	\$ 500.00		\$ 500.00		\$ 1,730.00	\$ 1,307.00
General Meetings		\$ 2,599.80		\$ 800.00	\$ 3,370.00	\$ 1,175.79
Sponsors					\$ 2,750.00	
Attendee	\$ 2,460.00		\$ 2,500.00		\$ 620.00	
TOTAL EVENT	\$ 15,656.42	\$ 4,229.26	\$ 17,100.00	\$ 2,500.00	\$ 15,385.00	\$ 4,035.49
GENERAL	\$ 11,774.94	\$ 9,506.85	\$ 11,600.00	\$ 9,870.00	\$ 13,337.14	\$ 10,315.27
NWAOAHU MEETINGS	\$ 225.00	\$ 13,509.90	\$ 400.00	\$ 15,600.00	\$ 2,856.13	\$ 16,845.59
EVENTS	\$ 15,656.42	\$ 4,229.26	\$ 17,100.00	\$ 2,500.00	\$ 15,385.00	\$ 4,035.49
GRAND TOTALS	\$ 27,656.36	\$ 27,246.01	\$ 29,100.00	\$ 27,970.00	\$ 31,578.27	\$ 31,196.35

Difference \$ 410.35 \$ 1,130.00 \$ 381.92

Annual Due Breakdown: NW \$360/year: NWAOAHU \$40, OAHU \$50 and NAHU \$270
 If paid monthly, dues are: \$3.33 NWAOAHU, \$4.17 OAHU and \$22.50 NAHU)

Bank Balance as of 1/1/2018: \$ 12,139.13

Disconnect with attendee/sponsorship dollars versus actual received?
 \$16,275.00 per meeting reports versus \$15,185 ACTUAL
 I believe some revenue was booked in 2016 for 2017 activities.

(-1800 '18 CapCon)
 ~790 from Crstone
 (both donated reimb to org)

From RSVPs
 9960
 1960
 1530
 \$ 2,750.00
 845

Northwest Ohio Association of Health Underwriters 2018 Budget

General	2016 Actual		2017 Actual		Proposed 2018 Budget	
	Income	Expense	Income	Expense	Income	Expense
J&M Admin		\$ 6,929.34		\$ 7,777.05		\$ 7,700.00
Tax Prep		\$ 550.00		\$ 605.00		\$ 650.00
NW/OA/HU & OAHU Board Meetings		\$ 58.00		\$ 36.03		\$ 200.00
CCI	\$ 7,902.56		\$ 8,838.57		\$ 8,800.00	
Dues	\$ 3,872.38		\$ 4,405.57		\$ 4,000.00	
Advertising					\$ 500.00	\$ 1,000.00
MISC		\$ 128.90	\$ 93.00	\$ 250.70		\$ 200.00
Credit Card & Ecommerce Fees		\$ 1,840.61		\$ 1,508.90		\$ 1,850.00
Web Domain + Hosting		\$ 116.14		\$ 137.59		\$ 120.00
TOTAL GENERAL	\$ 11,774.94	\$ 7,666.24	\$ 13,337.14	\$ 10,315.27	\$ 13,300.00	\$ 11,720.00
NW/OA/HU MEETINGS						
Capitol Conference 2017		\$ 6,698.57	\$ 2,259.71	\$ 10,151.65		\$ 8,000.00
Ken Hall Scholarship	\$ 225.00		\$ 531.62	\$ 1,304.22	\$ 400.00	\$ 1,400.00
National Convention 2017		\$ 5,981.50	\$ 64.80	\$ 4,431.06		\$ 5,000.00
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TOTAL MEETING	\$ 225.00	\$ 13,509.90	\$ 2,856.13	\$ 16,845.59	\$ 400.00	\$ 15,500.00
EVENTS						
Products Fair 2017		\$ 1,629.46	\$ 10,285.00	\$ 1,552.70	\$ 12,000.00	\$ 1,700.00
Sponsor	\$ 9,899.00		\$ 8,325.00			
Attendee	\$ 2,797.42		\$ 1,960.00			
Legislative Event/Member Recruitment	\$ 500.00		\$ 1,730.00	\$ 1,307.00	\$ 500.00	
General Meetings		\$ 2,599.80	\$ 3,370.00	\$ 1,175.79	\$ 2,500.00	\$ 800.00
Sponsors			\$ 2,750.00			
Attendee	\$ 2,460.00		\$ 620.00			
TOTAL EVENT	\$ 15,656.42	\$ 4,229.26	\$ 15,385.00	\$ 4,035.49	\$ 15,000.00	\$ 2,500.00
GENERAL	Income	Expenses	Income	Expenses	Income	Expenses
GENERAL	\$ 11,774.94	\$ 7,666.24	\$ 13,337.14	\$ 10,315.27	\$ 13,300.00	\$ 11,720.00
NW/OA/HU MEETINGS	\$ 225.00	\$ 13,509.90	\$ 2,856.13	\$ 16,845.59	\$ 400.00	\$ 15,500.00
EVENTS	\$ 15,656.42	\$ 4,229.26	\$ 15,385.00	\$ 4,035.49	\$ 15,000.00	\$ 2,500.00
GRAND TOTALS	\$ 27,656.36	\$ 25,405.40	\$ 31,578.27	\$ 31,196.35	\$ 28,700.00	\$ 29,720.00
Difference	\$ 2,250.96		amts roll up \$ 381.92		\$ (1,020.00)	

Annual Due Breakdown: NW \$360/year: NW/OA/HU \$40, OAHU \$50 and NAHU \$270
 Monthly dues are: \$3.33 NW/OA/HU, \$4.17 OAHU and \$22.50 NAHU
 1/1/2018 BALANCE = \$12,139.13