

**Northwest Ohio Association of Health Underwriters**  
**2017 Proposed Budget**

	Proposed Budget		2016 Actual	
	Income	Expenses	Income	Expense
<b><u>General</u></b>				
J&M Admin		\$ 7,000.00		\$ 6,929.34
Tax Prep		\$ 550.00		\$ 550.00
NWOAHU & OAHU Board Meetings		\$ 200.00		\$ 58.00
CCI	\$ 7,600.00		\$ 7,902.56	
Dues	\$ 4,000.00		\$ 3,872.38	
MISC		\$ 150.00		\$ 128.90
Credit Card & Ecommerce Fees				\$ 1,840.61
Web Domain Hosting				\$ 116.14
<b>TOTAL GENERAL</b>	<b>\$ 11,600.00</b>	<b>\$ 7,900.00</b>	<b>\$ 11,774.94</b>	<b>\$ 9,506.85</b>
<b><u>NWOAHU MEETINGS</u></b>				
Capitol Conference 2017		\$ 8,000.00		\$ 6,698.57
Ken Hall Scholarship	\$ 400.00	\$ 1,000.00	\$ 225.00	
National Convention 2017		\$ 5,000.00		\$ 5,981.50
Region 3 Meeting 2017		\$ 400.00		\$ 485.00
Ohio Annual Meeting 2017		\$ 400.00		\$ 344.83
<b>TOTAL MEETING</b>	<b>\$ 400.00</b>	<b>\$ 14,800.00</b>	<b>\$ 225.00</b>	<b>\$ 13,509.90</b>
<b><u>EVENTS</u></b>				
Products Fair 2017		\$ 1,700.00		\$ 1,629.46
Sponsor	\$ 11,000.00		\$ 9,899.00	
Attendee	\$ 3,100.00		\$ 2,797.42	
Legislative Event/Member Recruitment	\$ 500.00		\$ 500.00	
General Meeting Member Fee				
General Meetings		\$ 800.00		\$ 2,599.80
Sponsors				
Attendee			\$ 2,460.00	
<b>TOTAL EVENT</b>	<b>\$ 14,600.00</b>	<b>\$ 2,500.00</b>	<b>\$ 15,656.42</b>	<b>\$ 4,229.26</b>
<b>GENERAL</b>	<b>\$ 11,600.00</b>	<b>\$ 7,900.00</b>	<b>\$ 11,774.94</b>	<b>\$ 9,506.85</b>
<b>NWOAHU MEETINGS</b>	<b>\$ 400.00</b>	<b>\$ 14,800.00</b>	<b>\$ 225.00</b>	<b>\$ 13,509.90</b>
<b>EVENTS</b>	<b>\$ 14,600.00</b>	<b>\$ 2,500.00</b>	<b>\$ 15,656.42</b>	<b>\$ 4,229.26</b>
<b>GRAND TOTALS</b>	<b>\$ 26,600.00</b>	<b>\$ 25,200.00</b>	<b>\$ 27,656.36</b>	<b>\$ 27,246.01</b>