

Northwest Ohio Association of Health Underwriters 2017 Budget v. Actual

General	2017 Actual thru 4/6/17	2017 Actual thru 6/30/17	2017 Actual thru 8/31/17	2017 Actual thru 10/31/17
General	Income	Expenses	Income	Expenses
I&M Admin	\$ 550.00		\$ 2,242.29	\$ 6,121.39
Tax Prep				\$ 605.00
NWAOAHU & OAHU Board Meetings	\$ 36.03		\$ 36.03	\$ 36.03
CCI			\$ 8,838.57	\$ 8,838.57
Dues	\$ 1,006.42	\$ 2,516.18	\$ 3,015.96	\$ 3,825.75
MISC	\$ 1,770.38	\$ 97.90	\$ 93.00	\$ 107.70
Credit Card & Commerce Fees	\$ 451.99	\$ 892.33	\$ 1,139.41	\$ 1,305.74
Web Domain + Hosting			\$ 51.19	\$ 51.19
TOTAL GENERAL	\$ 1,006.42	\$ 2,808.40	\$ 3,268.55	\$ 11,947.53
				\$ 7,455.72
				\$ 12,757.32
				\$ 8,370.05
NWAOAHU MEETINGS				
Capitol Conference 2017	\$ 434.00	\$ 6,472.49	\$ 2,259.71	\$ 8,242.87
Ken Hall Scholarship	\$ 531.62	\$ 1,304.22	\$ 531.62	\$ 1,304.22
National Convention 2017			\$ 43.20	\$ 2,634.11
Region 3 Meeting 2017			\$ 160.00	\$ 160.00
Ohio Annual Meeting 2017			\$ 233.83	\$ 233.83
TOTAL MEETING	\$ 965.62	\$ 7,776.71	\$ 2,834.53	\$ 12,575.03
				\$ 2,856.13
				\$ 14,485.26
				\$ 2,856.13
				\$ 15,050.09
EVENTS				
Products Fair 2017		\$ 1,552.70		\$ 1,552.70
Sponsor	\$ 8,675.00		\$ 9,685.00	\$ 10,285.00
Attendee			\$ 600.00	\$ 1,100.00
Legislative Event/Member Recruitment				\$ 1,475.79
General Meetings	\$ 1,000.00	\$ 129.99	\$ 1,000.00	\$ 2,600.00
Sponsors			\$ 850.00	\$ 1,600.00
Attendee				\$ 1,000.00
TOTAL EVENT	\$ 9,675.00	\$ 1,682.69	\$ 12,135.00	\$ 3,028.49
				\$ 12,885.00
				\$ 3,028.49
				\$ 14,385.00
GENERAL	\$ 1,006.42	\$ 2,808.40	\$ 2,516.18	\$ 3,268.55
NWAOAHU MEETINGS	\$ 965.62	\$ 7,776.71	\$ 2,834.53	\$ 12,575.03
EVENTS	\$ 9,675.00	\$ 1,682.69	\$ 12,135.00	\$ 3,028.49
GRAND TOTALS	\$ 11,647.04	\$ 12,267.80	\$ 17,485.71	\$ 18,872.07
				\$ 27,688.66
				\$ 24,969.47
				\$ 29,998.45
				\$ 27,455.63

Difference \$ (620.76) \$ (1,386.36) \$ 2,719.19 \$ 2,542.82

Annual Due Breakdown: NW \$360/year: NWAOAHU \$40, OAHU \$50 and NAHU \$270
If paid monthly, dues are: \$3.33 NWAOAHU, \$4.17 OAHU and \$22.50 NAHU

Bank Balance as of 11/14/2017: \$ 13,041.25

Disconnect with attendee/sponsorship dollars versus actual received?
\$16,275.00 per meeting reports versus: \$14,185 ACTUAL
I believe some revenue was booked in 2016 for 2017 activities.

From RSVPs
9960
1960
1330
2,250.00
845

~700 from Crystone
(no expenses from Beth)

Northwest Ohio Association of Health Underwriters
2017 Budget v. Actual

General	Proposed 2018 Budget		2017 Budget		Actual thru 10/31/2017		
	Income	Expenses	Income	Expenses	Income	Expenses	
J&M Admin		\$ 7,700.00		\$ 7,000.00	\$ 6,121.39	\$ 6,121.39	
Tax Prep		\$ 650.00		\$ 550.00	\$ 605.00	\$ 605.00	
NWOAHU & OAHU Board Meetings		\$ 200.00		\$ 200.00	\$ 36.03	\$ 36.03	
CCI	\$ 8,800.00		\$ 7,600.00		\$ 8,838.57		
Dues	\$ 4,000.00		\$ 4,000.00		\$ 3,825.75		
MISC		\$ 200.00		\$ 150.00	\$ 93.00	\$ 250.70	
Credit Card & Commerce Fees		\$ 1,850.00		\$ 1,850.00		\$ 1,305.74	
Web Domain + Hosting		\$ 120.00		\$ 120.00		\$ 51.19	
TOTAL GENERAL	\$ 12,800.00	\$ 10,720.00	\$ 11,600.00	\$ 9,870.00	\$ 12,757.32	\$ 8,370.05	
NWOAHU MEETINGS							
Capitol Conference 2017		\$ 8,000.00		\$ 8,000.00	\$ 2,259.71	\$ 8,356.15	
Ken Hall Scholarship	\$ 400.00	\$ 1,400.00	\$ 400.00	\$ 1,500.00	\$ 531.62	\$ 1,304.22	
National Convention 2017		\$ 5,000.00		\$ 5,000.00	\$ 64.80	\$ 4,431.06	
Region 3 Meeting 2017		\$ 700.00		\$ 700.00		\$ 724.83	
Ohio Annual Meeting 2017		\$ 400.00		\$ 400.00		\$ 233.83	
TOTAL MEETING	\$ 400.00	\$ 15,500.00	\$ 400.00	\$ 15,600.00	\$ 2,856.13	\$ 15,050.09	
EVENTS							
Products Fair 2017	\$ 12,000.00	\$ 1,700.00	\$ 14,100.00	\$ 1,700.00	\$ 10,285.00	\$ 1,552.70	
Sponsor					\$ 8,325.00		
Attendee					\$ 1,960.00		
Legislative Event/Member Recruitment	\$ 500.00		\$ 500.00		\$ 1,230.00	\$ 1,307.00	
General Meetings	\$ 2,500.00	\$ 800.00	\$ 2,500.00	\$ 800.00	\$ 2,870.00	\$ 1,308.79	
Sponsors					\$ 2,250.00		
Attendee					\$ 620.00		
TOTAL EVENT	\$ 15,000.00	\$ 2,500.00	\$ 17,100.00	\$ 2,500.00	\$ 14,385.00	\$ 4,168.49	
		Income	Expenses	Income	Expenses	Income	Expenses
GENERAL	\$ 12,800.00	\$ 10,720.00	\$ 11,600.00	\$ 9,870.00	\$ 12,757.32	\$ 8,370.05	
NWOAHU MEETINGS	\$ 400.00	\$ 15,500.00	\$ 400.00	\$ 15,600.00	\$ 2,856.13	\$ 15,050.09	
EVENTS	\$ 15,000.00	\$ 2,500.00	\$ 17,100.00	\$ 2,500.00	\$ 14,385.00	\$ 4,168.49	
GRAND TOTALS	\$ 28,200.00	\$ 28,720.00	\$ 29,100.00	\$ 27,970.00	\$ 29,998.45	\$ 27,588.63	

Difference

\$ (520.00)

\$ 1,130.00

\$ 2,409.82

Annual Due Breakdown: NW \$360/year: NWOAHU \$40, OAHU \$50 and NAHU \$270

if paid monthly, dues are: \$3.33 NWOAHU, \$4.17 OAHU and \$22.50 NAHU)

(+\$1500 thru YE)

(~\$700 from Crinstone)
(no expenses from Beth)

From RSVPs

- 11920
- 9960
- 1960
- 1230 [awaiting \$500 grant from OAHU]
- 2250
- 845