

NWOAHU Board Meeting Minutes: 1/11/18

In attendance: Kim Kinnaird, Sherri Rutter, Ben Otley, Wendy Schmidt, Lana, Dave Speiss, Jason Bradford, Karen Irwin

Call to Order: 3:05

Ben moved to approve prior meeting minutes, Kim motioned, all favored.

Ben – Committee - Went over nominating committee and the transition. Sherri Rutter to run for VP, Wendy Schmidt to run to fill Sherri's remaining 1 year Trustee term, Kelsey Surface and Karen Irwin to run for a 2 year Trustee Term. Kim Treasurer, Ellen, Secretary. Sherri helping Barb Gerken with Legislative. Karen will do programs until July 2018 (replacement needed).

Capitol Conference – Attendees confirmed and Kim confirming itinerary.

Careworks – Ben sent to all clients and no one enrolled. Karen has 3 clients, never received commission. Ben calling Beverly to discuss issues to make sure association was paid based on production

Medicare brochure available – pass out at products fair

2018 budget approved – Ben filing for audit

Programs – BBB March 14<sup>th</sup> confirmed 3 hour CE ethics. No charge for room. \$20 members / \$40 non members. Need sponsor for breakfast.

-Discussed possible CE in Lima, at Lima Public Library was suggestion. Ben to get a list of our members in that area or south of BG to determine if feasible.

-Products Fair / booked for 4/11 (stamp card to get into drawings?)

CapCon Review to include CE? Barb did this last year. Beverly Westover "Risk Control 360".

Make sure we advertise them well with Logos.

-Mud Hens 7/17 same space as last year, day game

-September, Cornerstone mini products fair – Maybe St. Lukes or Brandywine

-NAHU Live – NOT in November due to 4<sup>th</sup> quarter. Possible June MMO sponsor

HUPAC – Consider email campaign instead of face to face, and explain where dollars go.

Media – Press release to blade, with no response

Awards – J&M helping research

National Convention – in Kansas, less than 10 from Ohio attended last year

Meeting adjourned – 4:45