Northwest Ohio Association of Health Underwriters

2019 Budget

	2016 Actual		2017 Actual		2018 Actual		2019 Budget		2019 Actual (thru 6/30)		2020 Proposed Budget	
General	**Income**	**Expense**	**Income**	**Expenses**	**Income**	**Expenses**	**Income**	**Expenses**	**Income**	**Expenses**	**Income**	**Expenses**
J&M Admin		$ 6,929.34		$ 7,777.05		$ 6,899.04		$ 7,700.00		$ 8,178.39		$ 8,100.00
Tax Prep		$ 550.00		$ 605.00		$ 575.00		$ 650.00		$ 575.00		$ 650.00
NWOAHU & OAHU Board Meetings		$ 58.00		$ 36.03				$ 200.00		$ 44.15		$ 200.00
CCI	$ 7,902.56		$ 8,838.57		$ 10,197.62		$ 8,800.00				$ 3,300.00	
Dues	$ 3,872.38		$ 4,405.57		$ 4,112.06		$ 4,000.00		$ 3,905.48		$ 4,000.00	
Advertising							$ 500.00	$ 1,000.00			$ 500.00	$ 1,000.00
MISC		$ 128.90	$ 93.00	$ 250.70	$ 0.11	$ 504.95		$ 200.00	$ 0.11	$ 257.05		$ 200.00
Credit Card & Ecommerce Fees		$ 1,840.61		$ 1,508.90		$ 1,582.41		$ 1,850.00	$ 30.00	$ 2,186.36		$ 2,000.00
Web Domain + Hosting		$ 116.14		$ 137.59		$ 295.06		$ 120.00		$ 123.16		$ 120.00
TOTAL GENERAL	**$ 11,774.94**	**$ 7,666.24**	**$ 13,337.14**	**$ 10,315.27**	**$ 14,309.79**	**$ 9,856.46**	**$ 13,300.00**	**$ 11,720.00**	**$ 3,935.59**	**$ 11,364.11**	**$ 7,800.00**	**$ 12,270.00**
NWOAHU MEETINGS												
Capitol Conference 2019		$ 6,698.57	$ 2,259.71	$ 10,151.65	$ 2,623.36	$ 6,572.54		$ 8,000.00	$ 2,635.53	$ 4,131.43		$ 8,000.00
Ken Hall Scholarship	$ 225.00		$ 531.62	$ 1,304.22	$ 278.00	$ 1,500.84	$ 400.00	$ 1,400.00	$ 120.00	$ 435.00	$ 200.00	$ 1,400.00
National Convention 2019		$ 5,981.50	$ 64.80	$ 4,431.06		$ 4,144.46		$ 5,000.00		$ 2,114.09		$ 5,000.00
Region 3 Meeting 2019		$ 485.00		$ 724.83	$ 361.06	$ 1,193.73		$ 700.00	$ 361.06	$ 1,798.73		$ 700.00
Ohio Annual Meeting 2019		$ 344.83		$ 233.83		$ 35.00		$ 400.00		$ 3,935.44		$ 400.00
TOTAL MEETING	**$ 225.00**	**$ 13,509.90**	**$ 2,856.13**	**$ 16,845.59**	**$ 3,262.42**	**$ 13,446.57**	**$ 400.00**	**$ 15,500.00**	**$ 3,116.59**	**$ 12,414.69**	**$ 200.00**	**$ 15,500.00**
EVENTS												
Products Fair		$ 1,629.46	$ 10,285.00	$ 1,552.70	$ 11,865.38	$ 847.98	$ 12,000.00	$ 1,700.00	$ 16,663.00	$ 3,609.88	$ 14,000.00	$ 3,000.00
Sponsor	$ 9,899.00		$ 8,325.00		$ 8,850.00							
Attendee	$ 2,797.42		$ 1,960.00		$ 2,240.00							
Legislative Event/Member Recruitment	$ 500.00		$ 1,730.00	$ 1,307.00	$ 1,770.00	$ 1,338.00	$ 500.00		$ 1,320.00	$ 1,338.00	$ 500.00	
General Meetings		$ 2,599.80	$ 3,370.00	$ 1,175.79	$ 3,935.00	$ 2,950.69	$ 2,500.00	$ 800.00			$ 2,500.00	$ 800.00
Sponsors			$ 2,750.00		$ 3,000.00							
Attendee	$ 2,460.00		$ 620.00		$ 935.00							
TOTAL EVENT	**$ 15,656.42**	**$ 4,229.26**	**$ 15,385.00**	**$ 4,035.49**	**$ 17,570.38**	**$ 5,136.67**	**$ 15,000.00**	**$ 2,500.00**	**$ 17,983.00**	**$ 4,947.88**	**$ 17,000.00**	**$ 3,800.00**
	Income	**Expenses**	**Income**	**Expenses**	**Income**	**Expenses**	**Income**	**Expenses**	**Income**	**Expenses**	**Income**	**Expenses**
GENERAL	$ 11,774.94	$ 7,666.24	$ 13,337.14	$ 10,315.27	$ 14,309.79	$ 9,856.46	$ 13,300.00	$ 11,720.00	$ 3,935.59	$ 11,364.11	$ 7,800.00	$ 12,270.00
NWOAHU MEETINGS	$ 225.00	$ 13,509.90	$ 2,856.13	$ 16,845.59	$ 3,262.42	$ 13,446.57	$ 400.00	$ 15,500.00	$ 3,116.59	$ 12,414.69	$ 200.00	$ 15,500.00
EVENTS	$ 15,656.42	$ 4,229.26	$ 15,385.00	$ 4,035.49	$ 17,570.38	$ 5,136.67	$ 15,000.00	$ 2,500.00	$ 17,983.00	$ 4,947.88	$ 17,000.00	$ 3,800.00
GRAND TOTALS	**$ 27,656.36**	**$ 25,405.40**	**$ 31,578.27**	**$ 31,196.35**	**$ 35,142.59**	**$ 28,439.70**	**$ 28,700.00**	**$ 29,720.00**	**$ 25,035.18**	**$ 28,726.68**	**$ 25,000.00**	**$ 31,570.00**
			amts roll up		amts roll up		amts roll up		amts roll up			
Difference	$ 2,250.96		$ 381.92		$ 6,702.89		$ (1,020.00)		$ (3,691.50)			

CCI check resent to the correct address on 12/17/19 in the amount of $3355.72

Annual Due Breakdown: NW $420/year: NWOAHU $40, OAHU $50 and NAHU $330
Monthly dues are: $3.33 NWOAHU, $4.17 OAHU and $27.50 NAHU

HUPAC contribution of $150 in 2018, $250 in 2019 - but goal budget in 2020 for $5/member