

Northwest Ohio Association of Health Underwriters  
2018 Budget

	2017 Actual		Proposed 2018 Budget		2018 Actual	
General	Income	Expenses	Income	Expenses	Income	Expenses
J&M Admin		\$ 7,777.05		\$ 7,700.00		\$ 6,899.04
Tax Prep		\$ 605.00		\$ 650.00		\$ 575.00
NWOAHU & OAHU Board Meetings		\$ 36.03		\$ 200.00		
CCI	\$ 8,838.57		\$ 8,800.00		\$ 10,197.62	
Dues	\$ 4,405.57		\$ 4,000.00		\$ 4,112.06	
Advertising			\$ 500.00	\$ 1,000.00		
MISC	\$ 93.00	\$ 250.70		\$ 200.00	\$ 0.11	\$ 504.95
Credit Card & Ecommerce Fees		\$ 1,508.90		\$ 1,850.00		\$ 1,582.41
Web Domain + Hosting		\$ 137.59		\$ 120.00		\$ 295.06
<b>TOTAL GENERAL</b>	<b>\$ 13,337.14</b>	<b>\$ 10,315.27</b>	<b>\$ 13,300.00</b>	<b>\$ 11,720.00</b>	<b>\$ 14,309.79</b>	<b>\$ 9,856.46</b>
<b>NWOAHU MEETINGS</b>						
Capitol Conference 2018-2019	\$ 2,259.71	\$ 10,151.65		\$ 8,000.00	\$ 2,623.36	\$ 6,572.54
Ken Hall Scholarship	\$ 531.62	\$ 1,304.22	\$ 400.00	\$ 1,400.00	\$ 278.00	\$ 1,500.84
National Convention 2017	\$ 64.80	\$ 4,431.06		\$ 5,000.00		\$ 4,144.46
Region 3 Meeting 2017		\$ 724.83		\$ 700.00	\$ 361.06	\$ 1,193.73
Ohio Annual Meeting 2017		\$ 233.83		\$ 400.00		\$ 35.00
<b>TOTAL MEETING</b>	<b>\$ 2,856.13</b>	<b>\$ 16,845.59</b>	<b>\$ 400.00</b>	<b>\$ 15,500.00</b>	<b>\$ 3,262.42</b>	<b>\$ 13,446.57</b>
<b>EVENTS</b>						
Products Fair	\$ 10,285.00	\$ 1,552.70	\$ 12,000.00	\$ 1,700.00	\$ 11,865.38	\$ 847.98
Sponsor	\$ 8,325.00				\$ 8,850.00	
Attendee	\$ 1,960.00				\$ 2,240.00	
Legislative Event/Member Recruitment	\$ 1,730.00	\$ 1,307.00	\$ 500.00		\$ 1,770.00	\$ 1,338.00
General Meetings	\$ 3,370.00	\$ 1,175.79	\$ 2,500.00	\$ 800.00	\$ 3,935.00	\$ 2,950.69 *
Sponsors	\$ 2,750.00				\$ 3,000.00	
Attendee	\$ 620.00				\$ 935.00	
<b>TOTAL EVENT</b>	<b>\$ 15,385.00</b>	<b>\$ 4,035.49</b>	<b>\$ 15,000.00</b>	<b>\$ 2,500.00</b>	<b>\$ 17,570.38</b>	<b>\$ 5,136.67</b>
	<b>Income</b>	<b>Expenses</b>	<b>Income</b>	<b>Expenses</b>	<b>Income</b>	<b>Expenses</b>
GENERAL	\$ 13,337.14	\$ 10,315.27	\$ 13,300.00	\$ 11,720.00	\$ 14,309.79	\$ 9,856.46
NWOAHU MEETINGS	\$ 2,856.13	\$ 16,845.59	\$ 400.00	\$ 15,500.00	\$ 3,262.42	\$ 13,446.57
EVENTS	\$ 15,385.00	\$ 4,035.49	\$ 15,000.00	\$ 2,500.00	\$ 17,570.38	\$ 5,136.67
<b>GRAND TOTALS</b>	<b>\$ 31,578.27</b>	<b>\$ 31,196.35</b>	<b>\$ 28,700.00</b>	<b>\$ 29,720.00</b>	<b>\$ 35,142.59</b>	<b>\$ 28,439.70</b>

	amts roll up		amts roll up
<b>Difference</b>	\$ 381.92	\$ (1,020.00)	\$ 6,702.89

Annual Due Breakdown: NW \$360/year: NWOAHU \$40, OAHU \$50 and NAHU \$270

Monthly dues are: \$3.33 NWOAHU, \$4.17 OAHU and \$22.50 NAHU

1/22/2018 BALANCE = \$17,467.01

<b>Income</b>	<b>Expenses</b>
\$2,500.00	\$1,893.16