



# Board Meeting Minutes

Date: 3/11/2019

Location: Conference Call

Minutes Taken by: Ellen Fendley, Secretary

## ATTENDANCE

<b>President</b>	Vicki Donovan-Lyle	x
<b>President Elect</b>	Beth Pool	x
<b>Past President</b>	Ben Otley	x
<b>Vice President</b>	Sherri Rutter	x
<b>Treasurer</b>	Kim Kinnaird (6/2019)	
<b>Secretary</b>	Ellen Fendley (6/2019)	x
<b>PAC</b>		
<b>Education/Programs</b>	Wendy Schmidt	x
<b>Membership/Retention</b>	Nick LaPlant	x
	Rick Sudetic	x

\*Individual serving 2 or more positions.

<b>Legislation</b>	Sherri Rutter	*
<b>Media/Public Relations</b>	Dave Spiess	x
<b>Awards</b>	Vicki Donovan-Lyle	*
<b>Vanguard Committee</b>	Katie Williamson	x
<b>Trustee</b>	Jason Bradford	x
<b>Trustee</b>	Dennis Recker (6/2019)	
<b>Trustee</b>	Wendy Schmidt (6/2019)	*
<b>Trustee</b>	Kelsey Surface (6/2020)	
<b>Trustee</b>	Karen Irwin (6/2020)	

## CALL TO ORDER

12:00 PM

## PRIOR MEETING MINUTES

None to approve

## TREASURER

No Report

## MEMBERSHIP

Membership report shows 90% persistency and 2 new members.

Through end of April, current member will receive \$100 for every 4 new members. Katie will add this to the LinkedIn page.

For a Day at Statehouse mailing Nick/Rick have list of 200+ agents in NWO; sending information out to their broker database contacts.

Jason had difficulty accessing the NAHU.org site and they were difficult to work with when updating credit card information as well. It was not a welcoming experience. Vicki will see what she can find out about this, as we want membership to have a positive and easy experience.

## PROGRAMS

### Spring Products Fair

St Lukes is reserved, room layout has been provided.

Working on CE. Brent with Principal Dental scheduled for 2 hours currently. Still working with various other vendors and topics. UHC Global Insurance and the EA for a wellness topic are options. Katie providing NAHU link to perhaps use something from there for CE. EBSA options for CE were also suggested and being provided to Wendy. Board feels Legislative Update would be a relevant and welcomed topic around that time.

Pricing Caterers – Soup & Salad lunch. Will price a few caterers and order extra to make sure food does not run out again this year.

Registration 7:30-8am, Meeting starts at 8am this year. Will begin with business meeting & Dan Wakeman talk.

Kathy Hughes with CDA will provide a cupcakes booth under her Sponsorship.

## HUPAC / OHIO PAC

Approximately 12 individuals contributed through Cap Con or otherwise to OHIO PAC.

## LEGISLATIVE

Washington Cap Con updated. Transitional renewals likely for 2020.

1425, 1386, 1385 are all coming up again.

227 on claims data ran out of time last year. It is back up; looking like it may be settling on getting claims data on 51+.

Jason checked online and Bob Latta does sit on the Energy & Commerce committee, so it is important that constituents in his district particularly send their Operation Shout Outs.

## MEDIA

No Report

## AWARDS

No Report

## PRESIDENT

**CE Last Tuesday** – had 33 in attendance, which was a great number.

**Day at the Statehouse** – Van for 23 people to transport members reserved; UHC provided initial deposit of \$300 or \$400 for the van. Kim, Vicki & Kelsey are currently only ones registered for this event. Resending email to encourage people to register soon. Member can transport for free on NWOAHU van—first come first serve seating. Sherri motioned we have a small fee for non-members transportation fee of \$20, then discount membership fee by the \$20 if they join the association by April 30<sup>th</sup>. All in favor, passed.

Schedule transportation for DAS event only, then head back; will skip the cocktail hour.

**GOLD Chapter Certification** was obtained NWOAHU.

**Social Media Update:** Katie has launched the NWOAHU LinkedIn page. Facebook page is planned for next year.

## OLD BUSINESS

None

## NEW BUSINESS

None

**ADJOURNED – MOTIONED BY VICKI, ALL IN FAVOR**

**11:55 PM**