

Northwest Ohio Association of Health Underwriters

2019 Budget

	2018 Actual		2019 Budget		2019 Actual 2nd Quarter	
General	Income	Expenses	Income	Expenses	Income	Expenses
J&M Admin		\$ 6,899.04		\$ 7,700.00		\$ 8,178.39
Tax Prep		\$ 575.00		\$ 650.00		\$ 575.00
NWOAHU & OAHU Board Meetings				\$ 200.00		\$ 44.15
CCI	\$ 10,197.62		\$ 8,800.00		\$ 10,197.62	
Dues	\$ 4,112.06		\$ 4,000.00		\$ 3,905.48	
Advertising			\$ 500.00	\$ 1,000.00		
MISC	\$ 0.11	\$ 504.95		\$ 200.00	\$ 0.11	\$ 257.05
Credit Card & Ecommerce Fees		\$ 1,582.41		\$ 1,850.00	\$ 30.00	\$ 2,186.36
Web Domain + Hosting		\$ 295.06		\$ 120.00		\$ 123.16
TOTAL GENERAL	\$ 14,309.79	\$ 9,856.46	\$ 13,300.00	\$ 11,720.00	\$ 14,133.21	\$ 11,364.11
NWOAHU MEETINGS						
Capitol Conference 2019	\$ 2,623.36	\$ 6,572.54		\$ 8,000.00	\$ 2,635.53	\$ 4,131.43
Ken Hall Scholarship	\$ 278.00	\$ 1,500.84	\$ 400.00	\$ 1,400.00	\$ 120.00	\$ 435.00
National Convention 2019		\$ 4,144.46		\$ 5,000.00		\$ 2,114.09
Region 3 Meeting 2019	\$ 361.06	\$ 1,193.73		\$ 700.00	\$ 361.06	\$ 1,798.73
Ohio Annual Meeting 2019		\$ 35.00		\$ 400.00		\$ 3,935.44
TOTAL MEETING	\$ 3,262.42	\$ 13,446.57	\$ 400.00	\$ 15,500.00	\$ 3,116.59	\$ 12,414.69
EVENTS						
Products Fair	\$ 11,865.38	\$ 847.98	\$ 12,000.00	\$ 1,700.00	\$ 16,663.00	\$ 3,609.88
Sponsor	\$ 8,850.00					
Attendee	\$ 2,240.00					
Legislative Event/Member Recruitment	\$ 1,770.00	\$ 1,338.00	\$ 500.00		\$ 1,320.00	\$ 1,338.00
General Meetings	\$ 3,935.00	\$ 2,950.69	\$ 2,500.00	\$ 800.00		
Sponsors	\$ 3,000.00					
Attendee	\$ 935.00					
TOTAL EVENT	\$ 17,570.38	\$ 5,136.67	\$ 15,000.00	\$ 2,500.00	\$ 17,983.00	\$ 4,947.88
	Income	Expenses	Income	Expenses	Income	Expenses
GENERAL	\$ 14,309.79	\$ 9,856.46	\$ 13,300.00	\$ 11,720.00	\$ 14,133.21	\$ 11,364.11
NWOAHU MEETINGS	\$ 3,262.42	\$ 13,446.57	\$ 400.00	\$ 15,500.00	\$ 3,116.59	\$ 12,414.69
EVENTS	\$ 17,570.38	\$ 5,136.67	\$ 15,000.00	\$ 2,500.00	\$ 17,983.00	\$ 4,947.88
GRAND TOTALS	\$ 35,142.59	\$ 28,439.70	\$ 28,700.00	\$ 29,720.00	\$ 35,232.80	\$ 28,726.68
	amts roll up					
Difference	\$ 6,702.89		\$ (1,020.00)		\$ 6,506.12	

Annual Due Breakdown: NW \$420/year: NWOAHU \$40, OAHU \$50 and NAHU \$330

Monthly dues are: \$3.33 NWOAHU, \$4.17 OAHU and \$27.50 NAHU

HUPAC contribution of \$150 in 2018, \$250 in 2019 - but goal budget in 2020 for \$5/member