

# Northwest Ohio Association of Health Underwriters

## 2019 Budget

	2018 Actual		2019 Budget		2019 Actual 1st Quarter	
General	Income	Expenses	Income	Expenses	Income	Expenses
J&M Admin		\$ 6,899.04		\$ 7,700.00		\$ 636.87
Tax Prep		\$ 575.00		\$ 650.00		
NWOAHU & OAHU Board Meetings				\$ 200.00		\$ 44.15
CCI	\$ 10,197.62		\$ 8,800.00			
Dues	\$ 4,112.06		\$ 4,000.00		\$ 876.39	
Advertising			\$ 500.00	\$ 1,000.00		
MISC	\$ 0.11	\$ 504.95		\$ 200.00		
Credit Card & Ecommerce Fees		\$ 1,582.41		\$ 1,850.00		\$ 448.52
Web Domain + Hosting		\$ 295.06		\$ 120.00		\$ 71.97
<b>TOTAL GENERAL</b>	<b>\$ 14,309.79</b>	<b>\$ 9,856.46</b>	<b>\$ 13,300.00</b>	<b>\$ 11,720.00</b>	<b>\$ 876.39</b>	<b>\$ 1,201.51</b>
<b>NWOAHU MEETINGS</b>						
Capitol Conference 2019	\$ 2,623.36	\$ 6,572.54		\$ 8,000.00	\$ 550.04	\$ 3,205.93
Ken Hall Scholarship	\$ 278.00	\$ 1,500.84	\$ 400.00	\$ 1,400.00		
National Convention 2019		\$ 4,144.46		\$ 5,000.00		
Region 3 Meeting 2019	\$ 361.06	\$ 1,193.73		\$ 700.00		
Ohio Annual Meeting 2019		\$ 35.00		\$ 400.00		
<b>TOTAL MEETING</b>	<b>\$ 3,262.42</b>	<b>\$ 13,446.57</b>	<b>\$ 400.00</b>	<b>\$ 15,500.00</b>	<b>\$ 550.04</b>	<b>\$ 3,205.93</b>
<b>EVENTS</b>						
Products Fair	\$ 11,865.38	\$ 847.98	\$ 12,000.00	\$ 1,700.00	\$ 2,640.00	
Sponsor	\$ 8,850.00					
Attendee	\$ 2,240.00					
Legislative Event/Member Recruitment	\$ 1,770.00	\$ 1,338.00	\$ 500.00			
General Meetings	\$ 3,935.00	\$ 2,950.69	\$ 2,500.00	\$ 800.00	\$ 75.00	
Sponsors	\$ 3,000.00					
Attendee	\$ 935.00					
<b>TOTAL EVENT</b>	<b>\$ 17,570.38</b>	<b>\$ 5,136.67</b>	<b>\$ 15,000.00</b>	<b>\$ 2,500.00</b>	<b>\$ 2,715.00</b>	<b>\$ -</b>
	<b>Income</b>	<b>Expenses</b>	<b>Income</b>	<b>Expenses</b>	<b>Income</b>	<b>Expenses</b>
GENERAL	\$ 14,309.79	\$ 9,856.46	\$ 13,300.00	\$ 11,720.00	\$ 876.39	\$ 1,201.51
NWOAHU MEETINGS	\$ 3,262.42	\$ 13,446.57	\$ 400.00	\$ 15,500.00	\$ 550.04	\$ 3,205.93
EVENTS	\$ 17,570.38	\$ 5,136.67	\$ 15,000.00	\$ 2,500.00	\$ 2,715.00	\$ -
<b>GRAND TOTALS</b>	<b>\$ 35,142.59</b>	<b>\$ 28,439.70</b>	<b>\$ 28,700.00</b>	<b>\$ 29,720.00</b>	<b>\$ 4,141.43</b>	<b>\$ 4,407.44</b>
	amts roll up					
<b>Difference</b>	\$ 6,702.89		\$ (1,020.00)		\$ (266.01)	

Annual Due Breakdown: NW \$420/year: NWOAHU \$40, OAHU \$50 and NAHU \$330

Monthly dues are: \$3.33 NWOAHU, \$4.17 OAHU and \$27.50 NAHU

HUPAC contribution of \$150 in 2018, \$250 in 2019 - but goal budget in 2020 will be for \$5/member