

Northwest Ohio Association of Health Underwriters
2019 Budget

General	2016 Actual		2017 Actual		2018 Actual		2019 Budget		2019 Actual (thru 6/30)		2020 Proposed Budget	
	Income	Expense	Income	Expenses	Income	Expenses	Income	Expenses	Income	Expenses	Income	Expenses
J&M Admin		\$ 6,929.34		\$ 7,777.05		\$ 6,899.04		\$ 7,700.00		\$ 8,178.39		\$ 8,100.00
Tax Prep		\$ 550.00		\$ 605.00		\$ 575.00		\$ 650.00		\$ 575.00		\$ 650.00
NWOAHU & OAHU Board Meetings		\$ 58.00		\$ 36.03				\$ 200.00		\$ 44.15		\$ 200.00
CCI	\$ 7,902.56		\$ 8,838.57		\$ 10,197.62		\$ 8,800.00				\$ 3,300.00	
Dues	\$ 3,872.38		\$ 4,405.57		\$ 4,112.06		\$ 4,000.00		\$ 3,905.48		\$ 4,000.00	
Advertising							\$ 500.00	\$ 1,000.00			\$ 500.00	\$ 1,000.00
MISC		\$ 128.90	\$ 93.00	\$ 250.70	\$ 0.11	\$ 504.95		\$ 200.00	\$ 0.11	\$ 257.05		\$ 200.00
Credit Card & Ecommerce Fees		\$ 1,840.61		\$ 1,508.90		\$ 1,582.41		\$ 1,850.00	\$ 30.00	\$ 2,186.36		\$ 2,000.00
Web Domain + Hosting		\$ 116.14		\$ 137.59		\$ 295.06		\$ 120.00		\$ 123.16		\$ 120.00
TOTAL GENERAL	\$ 11,774.94	\$ 7,666.24	\$ 13,337.14	\$ 10,315.27	\$ 14,309.79	\$ 9,856.46	\$ 13,300.00	\$ 11,720.00	\$ 3,935.59	\$ 11,364.11	\$ 7,800.00	\$ 12,270.00
NWOAHU MEETINGS												
Capitol Conference 2019		\$ 6,698.57	\$ 2,259.71	\$ 10,151.65	\$ 2,623.36	\$ 6,572.54		\$ 8,000.00	\$ 2,635.53	\$ 4,131.43		\$ 8,000.00
Ken Hall Scholarship	\$ 225.00		\$ 531.62	\$ 1,304.22	\$ 278.00	\$ 1,500.84	\$ 400.00	\$ 1,400.00	\$ 120.00	\$ 435.00	\$ 200.00	\$ 1,400.00
National Convention 2019		\$ 5,981.50	\$ 64.80	\$ 4,431.06		\$ 4,144.46		\$ 5,000.00		\$ 2,114.09		\$ 5,000.00
Region 3 Meeting 2019		\$ 485.00		\$ 724.83	\$ 361.06	\$ 1,193.73		\$ 700.00	\$ 361.06	\$ 1,798.73		\$ 700.00
Ohio Annual Meeting 2019		\$ 344.83		\$ 233.83		\$ 35.00		\$ 400.00		\$ 3,935.44		\$ 400.00
TOTAL MEETING	\$ 225.00	\$ 13,509.90	\$ 2,856.13	\$ 16,845.59	\$ 3,262.42	\$ 13,446.57	\$ 400.00	\$ 15,500.00	\$ 3,116.59	\$ 12,414.69	\$ 200.00	\$ 15,500.00
EVENTS												
Products Fair		\$ 1,629.46	\$ 10,285.00	\$ 1,552.70	\$ 11,865.38	\$ 847.98	\$ 12,000.00	\$ 1,700.00	\$ 16,663.00	\$ 3,609.88	\$ 14,000.00	\$ 3,000.00
Sponsor	\$ 9,899.00		\$ 8,325.00		\$ 8,850.00							
Attendee	\$ 2,797.42		\$ 1,960.00		\$ 2,240.00							
Legislative Event/Member Recruitment	\$ 500.00		\$ 1,730.00	\$ 1,307.00	\$ 1,770.00	\$ 1,338.00	\$ 500.00		\$ 1,320.00	\$ 1,338.00	\$ 500.00	
General Meetings		\$ 2,599.80	\$ 3,370.00	\$ 1,175.79	\$ 3,935.00	\$ 2,950.69	\$ 2,500.00	\$ 800.00			\$ 2,500.00	\$ 800.00
Sponsors		\$ 2,750.00		\$ 3,000.00								
Attendee	\$ 2,460.00		\$ 620.00		\$ 935.00							
TOTAL EVENT	\$ 15,656.42	\$ 4,229.26	\$ 15,385.00	\$ 4,035.49	\$ 17,570.38	\$ 5,136.67	\$ 15,000.00	\$ 2,500.00	\$ 17,983.00	\$ 4,947.88	\$ 17,000.00	\$ 3,800.00
	Income	Expenses	Income	Expenses	Income	Expenses	Income	Expenses	Income	Expenses	Income	Expenses
GENERAL	\$ 11,774.94	\$ 7,666.24	\$ 13,337.14	\$ 10,315.27	\$ 14,309.79	\$ 9,856.46	\$ 13,300.00	\$ 11,720.00	\$ 3,935.59	\$ 11,364.11	\$ 7,800.00	\$ 12,270.00
NWOAHU MEETINGS	\$ 225.00	\$ 13,509.90	\$ 2,856.13	\$ 16,845.59	\$ 3,262.42	\$ 13,446.57	\$ 400.00	\$ 15,500.00	\$ 3,116.59	\$ 12,414.69	\$ 200.00	\$ 15,500.00
EVENTS	\$ 15,656.42	\$ 4,229.26	\$ 15,385.00	\$ 4,035.49	\$ 17,570.38	\$ 5,136.67	\$ 15,000.00	\$ 2,500.00	\$ 17,983.00	\$ 4,947.88	\$ 17,000.00	\$ 3,800.00
GRAND TOTALS	\$ 27,656.36	\$ 25,405.40	\$ 31,578.27	\$ 31,196.35	\$ 35,142.59	\$ 28,439.70	\$ 28,700.00	\$ 29,720.00	\$ 25,035.18	\$ 28,726.68	\$ 25,000.00	\$ 31,570.00
Difference	\$ 2,250.96		amts roll up \$ 381.92		amts roll up \$ 6,702.89		amts roll up \$ (1,020.00)		amts roll up \$ (3,691.50)			

CCI check resent to the correct address on 12/17/19 in the amount of \$3355.72

Annual Due Breakdown: NW \$420/year: NWOAHU \$40, OAHU \$50 and NAHU \$330
Monthly dues are: \$3.33 NWOAHU, \$4.17 OAHU and \$27.50 NAHU

HUPAC contribution of \$150 in 2018, \$250 in 2019 - but goal budget in 2020 for \$5/member