



# Board Meeting Minutes

Date: 5/13/2019

Location: Conference Call

Minutes Taken by: Ellen Fendley, Secretary

## ATTENDANCE

|                             |                              |   |
|-----------------------------|------------------------------|---|
| <b>President</b>            | Vicki Donovan-Lyle           | x |
| <b>President Elect</b>      | Beth Pool                    |   |
| <b>Past President</b>       | Ben Otley                    |   |
| <b>Vice President</b>       | Sherri Rutter                | x |
| <b>Treasurer</b>            | Kim Kinnaird (6/2019)        | x |
| <b>Secretary</b>            | Ellen Fendley (6/2019)       | x |
| <b>PAC</b>                  |                              |   |
| <b>Education/Programs</b>   | Wendy Schmidt                | x |
| <b>Membership/Retention</b> | Nick LaPlant<br>Rick Sudetic | x |

|                               |                         |   |
|-------------------------------|-------------------------|---|
| <b>Legislation</b>            | Sherri Rutter           | * |
| <b>Media/Public Relations</b> | Dave Spiess             | x |
| <b>Awards</b>                 | Vicki Donovan-Lyle      | * |
| <b>Vanguard Committee</b>     | Katie Williamson        | x |
| <b>Trustee</b>                | Jason Bradford          | x |
| <b>Trustee</b>                | Dennis Recker (6/2019)  |   |
| <b>Trustee</b>                | Wendy Schmidt (6/2019)  | * |
| <b>Trustee</b>                | Kelsey Surface (6/2020) |   |
| <b>Trustee</b>                | Karen Irwin (6/2020)    |   |

\*Individual serving 2 or more positions.

## CALL TO ORDER

3:29 PM

## PRIOR MEETING MINUTES

Nick motions to approve; Sherri seconds to approve. All in Favor. None opposed.

## TREASURER

Kim will be unable to continue as Treasurer going in to next year. No formal treasurer report.

## MEMBERSHIP

7 new members. 2 members lapsed-both out of the business. New members joined mostly through the website.

## PROGRAMS

**Day at the State House:** over 80 people attended, partnered with NAIFA. The bus transportation proved to be very convenient and they suggest doing that in the future as well, as long as the expense is appropriate, or if they can better offset/cover that cost. UHC helped with the cost of the bus.

**Spring Products Fair Update:** 21 attendees, 26 sponsor attendees. Lunch: Premier catering potato bar with soup and salad. Breakfast: will likely grab some bagels and stuff. Will grab drinks from Costco/Sams.

Will do a 50/50 raffle for the Ken Hall Scholarship.

Will also display upcoming events.

**Fall Products Fair:** Waiting to hear when carrier plans will be out, but Cornerstone will not be able to sponsor at the level they have in the past.

**BBB Ethics CE 9/12,** Breakfast sponsored by Paramount

**Consider a Summer Event.** Perhaps collaborate with NE Chapter and do an event more east, instead of Mud Hens. Someone interested from LifeSecure for a summer event. Overall suggestions included Put In Bay, Port Clinton, Sandpiper, Casino.

## HUPAC / OHIO PAC

**HUPAC:** NAHU encourages each chapter to try to donate at least \$5 per member. We will not be at that level. Suggesting \$250 donation, which is about half of what they “like” to see.

## LEGISLATIVE

NAHU is pushing for people to follow NAHU on twitter and share their posts. Sherri reviewed some of the open legislation and status.

## MEDIA

Katie just sent out some LinkedIn information. Add a comment, or share a link. This helps it be seen by others.

## AWARDS

No report.

## PRESIDENT

**June Annual Meeting**– no dues or major changes. Membership value is always the discussion. Columbus has had the only positive growth in membership.

Kim reviewed **Chapter Management Tool**, which does pretty much everything J&M does. J&M’s credit card fee to us increased by \$30 per month. Kim feels looking at this would be worth our while because we would control so much more and not have to wait on J&M to respond when we do do things. Sales will do a webinar to show the product to us.

We need to be conscious of the work volume a few of our select chairs take on. **Programs Chair** has always had a lot on them and can easily burn out the person.

## OLD BUSINESS

No report.

## NEW BUSINESS

Jason brought up laying out the schedule of events for the upcoming year.

Jason also confirmed he is off the bank account. Ben is currently on and Vicki was never put on.

Typically, the President, VP and Treasurer would be authorized signors. Bank account is with Fifth Third.

**ADJOURNED – MOTIONED BY VICKI, ALL IN FAVOR**

**4:47 PM**