

Northwest Ohio Association of Health Underwriters
2021 Budget

	2021 Budget		2020 Actual (thru 12/04)	
General	Income	Expenses	Income	Expenses
J&M Admin		\$ 6,600.00		\$ 3,340.30
Tax Prep		\$ 650.00		\$ 180.00
NWOAHU & OAHU Board Meetings		\$ 200.00		\$ 44.15
CCI	\$ 3,300.00		\$ 7,295.02	
Dues	\$ 4,000.00		\$ 3,452.48	
Advertising	\$ 500.00	\$ 1,000.00		
MISC		\$ 200.00		
Credit Card & Ecommerce Fees		\$ 2,000.00		\$ 1,700.65
Web Domain + Hosting		\$ 120.00		\$ 128.03
TOTAL GENERAL	\$ 7,800.00	\$ 10,770.00	\$ 10,747.50	\$ 5,393.13
NWOAHU MEETINGS				
Capitol Conference 2020		\$ -		\$ 3,702.23
Ken Hall Scholarship	\$ 200.00	\$ -		\$ 435.00
National Convention 2020		\$ 5,000.00		\$ 198.00
Region 3 Meeting 2020		\$ 700.00		
Ohio Annual Meeting 2020		\$ 400.00		
TOTAL MEETING	\$ 200.00	\$ 6,100.00	\$ -	\$ 4,335.23
EVENTS				
Products Fair	\$ 14,000.00	\$ 3,000.00	\$ 1,900.00	
Sponsor			\$ 1,500.00	
Attendee			\$ 400.00	
Legislative Event/Member Recruitment	\$ 500.00			
General Meetings	\$ 2,500.00	\$ 800.00		
Sponsors				
Attendee				
TOTAL EVENT	\$ 17,000.00	\$ 3,800.00	\$ 3,800.00	\$ -
	Income	Expenses	Income	Expenses
GENERAL	\$ 7,800.00	\$ 10,770.00	\$ 5,224.73	\$ 3,098.28
NWOAHU MEETINGS	\$ 200.00	\$ 6,100.00		\$ 4,137.23
EVENTS	\$ 17,000.00	\$ 3,800.00	\$ 3,800.00	
GRAND TOTALS	\$ 25,000.00	\$ 20,670.00	\$ 9,024.73	\$ 7,235.51

Items in red, actual 2020, proposed 2021.

Do we want to consider Products Fair later in year for in-person or plan with virtual event?

CapCon will be virtual, how many Board Members/Ken Hall Scholarship winners would like to attend?

OAHU will reimburse our chapter for up to nine attendees.

Difference

Annual Due Breakdown: NW \$420/year: NWOAHU \$40, OAHU \$50 and NAHU \$330

Monthly dues are: \$3.33 NWOAHU, \$4.17 OAHU and \$27.50 NAHU

HUPAC contribution of \$150 in 2018, \$250 in 2019 - but goal budget in 2020 for \$5/member