











NWOAHU Board Meeting 1/21/2021

Thursday, January 21, 2021 4:03 PM

Meeting Date: 1/21/2021 4:00 PM

Participants

-  [Sherri Rutter](#) (Meeting Organizer)
-  vlyle@bex.net
-  katie.williamson@umr.com
-  kkinnaird@crnstone.com
-  SURFACE, KELSEY
-  crutter@bex.net
-  jason@bradfordriskmanagement.com
-  jcullen@yourlifefecure.com
-  Ralston, Sarah
-  mcleods@aetna.com

Opening:

The regular meeting of the NWOAHU was called to order at 4:09 on 11/12/2020 via Microsoft Teams by Sherri Rutter.

Approval of Minutes

- Kim Kinnaird approved, John Cullen seconded

President's Report

- Tabling Virtual Product Fair
 - Looking for something in June/July in person
- Three new NAHU members
 - Sherri meeting with one tomorrow (re: Ken Hall)
 - Hope to get some interest from these 3 for Ken Hall for CapCon
 - Considering offering more than 1 scholarship for new members (possibly all three if interest)
- Barb Gerken is finalizing legislative CE, will get meeting (virtual) out as soon as complete
- Budget

- \$25k revenue, \$20k expenses
- Ken Hall email will go out soon

Treasurer's Report

- Invoice from J&M needed to finalize report

Membership Report

- Since November net change in membership of +1 at our chapter
- Lapses
 - Ron Bell/Michal Broderick
 - 1 Transfer/1 Deceased
- NEW - 5 (some looking for opportunities to get involved)
 - Ideas? Volunteer board?

Programs Report

- Sherri is working on Barb G. CE
- Life Secure offered to do virtual CE

HUPAC/OAHU PACs Report

- Vicki will provide following meeting

Legislative Report

- This week's focus is new executive orders
- Expect a lot of details/updates beginning next week
- State passed reporting requirement for carriers for LG (over 50)

Media Report

- No Update
- Sherri will send out once Dave responds to request for update

Vanguard Report

- Discussed offering a "badge" to long standing members (or other

achievements) for their LinkedIn/Social Media etc. National is working out the "how"

- Sentiment with the Vanguard committee is there is "virtual burnout"

Old Business

- None

New Business

- 2018 House of Delegates approved \$8 incremental increase to National dues portion of membership (\$.66/month increase)
- Increasing involvement
 - Post value flyers on website and LinkedIn
- CapCon-February 22-24
 - Respond with interest by Friday
 - Have 9 seats, less Ken Hall scholarships

Next Meeting

- Thursday February 18 (Will be scheduled for 3rd Thursdays of the month through June (4 pm-5 pm))

Adjournment:

Meeting was adjourned at 4:40 by Sherri Rutter. The next general meeting is Thursday February 18 (virtual)

Minutes submitted by: Kelsey Surface, Secretary